



Notice of Intent to Award

Solicitation Number	214237	Award Date	04/19/2022
Solicitation Title	Metro Wide Repair and Construction of Historic Masonry Structures		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	The Tradesmen Group, Inc.	Company Contact	Melissa West	
Street Address	8465 Rausch Dr.			
City	Plain City	State	OH	Zipcode 43064

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

____ Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ# 214237 Metro Wide Repair & Construction of Historic Masonry Structures

Evaluation Committee Score Sheet

Offeror	The Tradesmen Group, Inc.
Contract Acceptance	Yes
Cost (30 Points)	30.00
Qualifications and Capacity (35 Points)	33.00
Project Approach and Experience (35 Points)	33.00
Total Evaluation Scores	96.00

The Tradesmen Group, Inc.

Strengths

Proposal demonstrated firm's experience working on historic structures and performing the duties related to the scope of work for this RFQ. Proposal demonstrated firm's experience working with Government entities. Proposal demonstrated firm's years of service in the industry. Firm provided a detailed project approach to include a detailed safety plan. Reference projects provided were of similar size, scope, and complexity. Proposal demonstrated firm's experience working on high profile site locations. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Proposal lacked detail under qualifications and capacity demonstrating firm's archeological experience. Firm failed to provide resumes for key team members. Proposal lacked detail for project approach and experience demonstrating firm's experience with and/or knowledge of the secretary of the interior's standards for the treatment of historic properties and for firm's proposed archeological protocols.

Enter Solicitation Title & Number Below			
Offeror's Name		Bids	RFP Cost Points
Metro Wide Repair & Construction of Historic Masonry Structures; RFQ 214237		Lowest Bid	
		\$406,237,016.79	30
The Tradesmen Group, Inc.		\$406,237,016.79	30.00

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline

Contract Specialist: Christina Alexander

Date: 3/28/22

Department Name: Metro Parks and Recreation

RFQ#: 214237

Project Name: Metro Wide Repair & Construction of Historic Masonry Structures

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
The Tradesmen Group, Inc.	\$7,654,167.88	\$855,957.00	Yes	11%	The prime is not an approved SBE and acknowledged the 13% SBE/SDV requirement over the life of the contract. Prime proposed the utilization of the following SBEs: TN Valley Archeological Research at \$389,708/5%, Concrete Pump Partners at \$389,708/5%, and Haller's Landscaping and Lawncare at \$76,541/1%



Statement of M/WBE Utilization

Proposer's/Firm's Name: The Tradesmen Group, Inc	Proposer's Phone #: 614-799-0889
Solicitation Title: Metro Wide Repair & Construction of Historic Masonry Structures	Proposer's Email Address: mwest@tradesmengroup.com
Solicitation #: 214237	Amount Self-performed : 83% (typ.)
Proposer's/Firm's Ownership: WBE	Total Bid Amount: \$7,654,167.88
Proposed EBO Goal (%) : <u>10</u> MBE% <u>7</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address		Type (MBE or WBE)		* MBE/WBE Group Type *		Code # UNSPS/NAICS	
				Phone/E-Mail		Description of Work		MBE/WBE Dollars (\$)	
								Percent of Total Contract	
1	Vertex Contracting	215 Hager Dr, Smyrna TN 37167	615-394-3852	WBE	5	excavation, grading, etc	\$389,708	5%	
2	PowerCom Solutions LLC	1122 Foster Ave, Nashville TN 37210	615-242-4822	WBE	5	lightning protection, electrical, etc	\$153,083	2%	
3	LoJac Enterprises Inc	PO Box 998, Lebanon TN 37087	615-443-5600	MBE	2	hydro excavation & Pipe camera service	\$389,708	5%	
4	Planet Glass	1112 Woodland St, Columbia TN 38401	931-548-2216	MBE	1	windows, glazing, etc	\$389,708	5%	
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Melissa West, President	Date 02/28/2022
Melissa West, Pres	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	<i>If No, Good Faith Efforts Met?</i>	

BAO Representative: Evans Cline **Metro Buyer:** Christina Alexander **Project Manager:** _____ **Date:** 03/28/22

Total MBE Subcontracting	10	%	\$ 779,416
Total WBE Subcontracting	7	%	\$ 542,791
Total MBE/WBE Participation:	86.8	%	\$ 6,654,127.88

BAO Notes:

Certificate Of Completion

Envelope Id: D2F9519E8A984154B43FD731CE9FEE11	Status: Completed
Subject: Intent to Award - RFQ #214237 Metro Wide Repair & Construction Historic Masonry	
Source Envelope:	
Document Pages: 5	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
4/8/2022 3:05:54 PM	prg@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Michelle A. Hernandez Lane
 michelle.lane@nashville.gov
 Chief Procurement Officer/Purchasing Agent
 Metro
 Security Level: Email, Account Authentication (None)

Signature

Michelle A. Hernandez Lane
 Signature Adoption: Pre-selected Style
 Signed by link sent to michelle.lane@nashville.gov
 Using IP Address: 170.190.198.185

Timestamp

Sent: 4/8/2022 3:08:30 PM
 Viewed: 4/19/2022 11:23:09 AM
 Signed: 4/19/2022 11:25:08 AM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Christina Alexander
 christina.alexander@nashville.gov
 Security Level: Email, Account Authentication (None)

COPIED

Sent: 4/19/2022 11:25:09 AM
 Viewed: 4/19/2022 12:57:12 PM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Witness Events

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Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Sent	Hashed/Encrypted	4/8/2022 3:08:30 PM
Certified Delivered	Security Checked	4/19/2022 11:23:09 AM
Signing Complete	Security Checked	4/19/2022 11:25:08 AM

Envelope Summary Events	Status	Timestamps
Completed	Security Checked	4/19/2022 11:25:09 AM
Payment Events	Status	Timestamps